

Scott E. Herbst

Senior Vice President, Provider Support Services and Channel & Business Development

Scott Herbst is Senior Vice President, Provider Support Services and Channel & Business Development. Scott currently leads RealMed's provider services groups and the partnership/vendor programs for both Availity and RealMed. Scott also is part of the leadership committee overseeing the integration of RealMed and Availity.

Scott joined RealMed in 1999 and has held various leadership roles at RealMed, including General Counsel and Senior Vice President of RealMed's National Sales and Support Team.

Prior to joining RealMed, Scott was employed by The CIT Group, Inc., and its predecessor, Newcourt Credit Group Inc., as the Chief Counsel of the Specialty Finance and Strategic Development units. While at Newcourt, he had the primary responsibility of drafting and negotiating the company's major vendor partnership agreements with the company's largest customers. He also was responsible for developing Newcourt's programs related to financing of software, insurance compliance, and corporate governance and licensing activities.

Scott has also been an attorney practicing in the Merger and Acquisition area with Indianapolis-based Sommer & Barnard, PC, and Lord Bissell and Brook in Chicago.

Scott earned a B.S. in Finance from Indiana University and his Juris Doctorate, magna cum laude, from Indiana University School of Law, where he was a member of the Indiana University Law Journal.